

## Overview

Virginia's IT Contingent Labor (ITCL) contract is used by Commonwealth public sector organizations to find contract labor for time and materials (T&M) positions and deliverables-based projects. There are over thirty job titles that cover a broad range of services, experience levels, and skills. These titles have not-to-exceed hourly rates based on the latest market conditions across the Commonwealth's major economic zones. In addition to the staff augmentation titles, there are 12 specialty areas that encapsulate the various projects currently in demand throughout Virginia.

In short, this all-encompassing contract streamlines the procurement process and provides more opportunities for all suppliers, including small, women, and minority (SWaM) businesses.

## Managed Service Provider

CAI is the full-service Managed Service Provider (MSP) responsible for overseeing all service delivery activities for the ITCL contract, including:

- Agency consultation
- Response management
- Candidate evaluation
- Interview facilitation
- Invoice processing
- Help desk support
- Performance oversight
- Mentoring and training

## Benefits

ITCL provides:

- A CAI account management team that has the IT staffing expertise to help you succeed
- A web-based requisitioning and time/expense reporting tool available anytime, anywhere
- A set of performance-based service level agreements (SLAs) that rewards those suppliers that can provide quality candidates quickly
- An open network of hundreds of vendors, able to respond to all your IT staffing needs
- Customizable reports that provide visibility into all stages of the procurement process

## Supplier Diversity

CAI believes SWaMs should be given the opportunity to succeed under this contract. Therefore, our account managers use the following outreach techniques:

- Meet with prospective vendors and explain the contract
- Share best practices and provide training
- Broadcast potential opportunities
- Assist with candidate submissions and provide candidate feedback

## Join the Network

If you would like to become a part of the supplier community, please contact CAI's MSP Help Desk at **800-635-5138** or **MSPNetwork\_Help@compaid.com**.